

• The replacement form requirements outlined below **<u>do not</u>** apply if the Insured has NO existing individual coverage.

State	Replacement Free Look ¹	Insured has existing coverage but does <u>NOT</u> intend to replace it	Insured has existing coverage AND intends to replace it
Alabama		- NAIC Important Nation: Deplecement of Life	
Alaska	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08;
Arizona			Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Arkansas	30 days	No form(s) required	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/ Producer Certification: Sales Materials Used in Replacement 102129 US 06/08 Life Insurance and Annuities Replacement Memorandum 105103 AR 11/09
California	30 days	No form(s) required	 NAIC Important Notice: Replacement of Life Insurance or Annuities104978 US 06/08 Notice to Applicant Replacement Form 105921 CA 03/20 (Use for replacements to non- PlanRight only)
Colorado	- 30 days •	 NAIC Important Notice: Replacement of Life Insurance or Annuities104978 US 06/08 	NAIC Important Notice: Replacement of Life Insurance or Annuities104978 US 06/08;
Connecticut			Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Delaware	20 days	No form(s) required	

¹ Free Look for Foresters PlanRight reduced death benefit plans (called Graded, Modified, and Basic) is:

- New Business: 30 days for all states
- Replacements: greater of 30 days or the state-specific replacement period shown in above chart.



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State	Replacement Free Look ¹	Insured has existing coverage but does <u>NOT</u> intend to replace it	Insured has existing coverage AND intends to replace it
District of Columbia	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08

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Florida	20 days	No form(s) required	 FL – Important Notice: Replacement of Life Insurance or Annuities 104989 FL 07/08 If the applicant elects to have the FL-Comparative Information Form, it will be completed in-house at Foresters [™] and sent to the applicant directly. No producer action is required. FL – Certificate Disclosure Form and Instructions 105821 FL 07/18 (Internal Replacements only)
Georgia	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
Hawaii	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Idaho	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08

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Illinois	30 days	No form(s) required	IL Important Notice: Replacement of Life Insurance or Annuities 105024 IL 09/08
Indiana	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
lowa	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
			 KS – Important Notice: Replacement of Life Insurance or Annuities (different companies) 104980 KS 05/09; or
Kansas	30 days	No form(s) required	 KS – Important Notice: Replacement of Life Insurance or Annuities (same company) 104981 KS 05/09
			KS-Comparative Information form 105750 KS 11/12 (Internal Replacements Only)
Kentucky Louisiana Maine Maryland	- 30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Massachusetts	30 days	No form(s) required	• MA – Important Notice: Replacement of Life Insurance or Annuities 104982 MA 07/08
Michigan	30 days	No form(s) required	 MI – Important Notice: Replacement of Life Insurance or Annuities104983 MI 07/08; MI – Information Statement 104984 MI 07/08
Minnesota	30 days	No form(s) required	MN – Important Notice 105927 MN 06/16
Mississippi	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08

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Missouri	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Montana	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Nebraska	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/0 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Nevada	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
New Hampshire New Jersey New Mexico	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08

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State	Replacement Free Look ¹	Insured has existing coverage but does <u>NOT</u> intend to replace it	Insured has existing coverage AND intends to replace it
New York	60 days	 ALL New York applications (regardless of whether the insured has existing coverage or not) Appendix 11 (Alternate 1) – Definition of Replacement 105006 NY 01/21 	 ALL New York Applications (regardless of whether the insured has existing coverage or not) Appendix 11 (Alternate 1) – Definition of Replacement 105006 NY 01/21 PLUS: If there is an intention to replace existing life insurance or an annuity complete: Appendix 10C (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105004 NY 01/21 Authorization & Direction to Release Information 105007 NY 01/21 OR: IF there is an intention to replace existing long-term care, nursing home or home care insurance: Notice to Applicant Regarding Replacement of Accident and Health Insurance and the Purchase of Multiple Accident and Health Policies 105922 NY (01/16) OR: IF there is an intention to replace existing life insurance that allows for the acceleration of the death benefit due to chronic illness: Appendix 10C (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21 Appendix 10A (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21 Appendix 10A (Alternate 1) – Important Notice Regarding Replacement or Change of Life Insurance Policies or Annuity Contracts 105003 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105004 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21 Appendix 10A (Alternate 1) – Disclosure Statement 105007 NY 01/21
North Carolina	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	 Purchase of Multiple Accident and Health Policies 105922 NY (01/16) NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
North Dakota	20 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
Ohio	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08

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Oklahoma	30 days	No form(s) required	 OK - Important Notice: Replacement of Life Insurance or Annuities 104985 OK 01/13 Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Oregon	30 days	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Pennsylvania	45 days	No form(s) required	PA - Important Notice: Replacement of Life Insurance or Annuities 104991 PA 07/08
Rhode Island South Carolina South Dakota	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Tennessee	30 days	No form(s) required	NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08
Texas	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Utah Vermont Virginia	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Washington	30 days	No form(s) required	WA – Important Notice: Replacement of Life Insurance or Annuities 104987 WA 07/08
West Virginia Wisconsin	30 days	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08 	 NAIC Important Notice: Replacement of Life Insurance or Annuities 104978 US 06/08; Producer Certification: Sales Materials Used in Replacement 102129 US 06/08
Wyoming	30 days	No form(s) required	Replacement Notice 105786 WY 02/13

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